

# Driving healthcare innovation with custom pharma solutions

At Calian, our core values—integrity, innovation, teamwork and customer commitment—guide our decisions, making us a trusted partner for your product development and commercialization needs. We are dedicated to accelerating development and commercialization timelines, improving patient care and modernizing healthcare delivery. With over two decades of experience, we collaborate with pharmaceutical companies, medical device manufacturers and healthcare institutions to drive innovation, from clinical trials to commercialization, while keeping patient well-being at the heart of everything we do.

## Why choose us?

**Patient-centric approach:** Seamless integration of leading-edge digital health solutions prioritizes patient well-being and connects the entire circle of care.

**Improved patient access:** Our reach and capabilities can help bring novel therapies to patients while promoting inclusivity and diversity in clinical research.

**Therapeutic expertise:** Our deep understanding of a vast array of therapeutic areas ensures timely, effective solutions.

**Comprehensive services:** From clinical research to patient support programs, pharmacovigilance and market access, we are an end-to-end provider with a full-service contract research organization—we cover it all.

**Flexible resource solutions:** Functional service provider and personnel placement solutions adapt to your specific project needs and timelines.

## Key services

### Clinical research

- contract research organization (CRO) division offering full-service clinical trial design and execution, or à-la-carte clinical trial support
- Strategic partner from early-stage development to regulatory approval
- Trusted by pharmaceutical, biotech and medical device companies for over 22 years to deliver high-quality data, on time and on budget



## Patient support programs

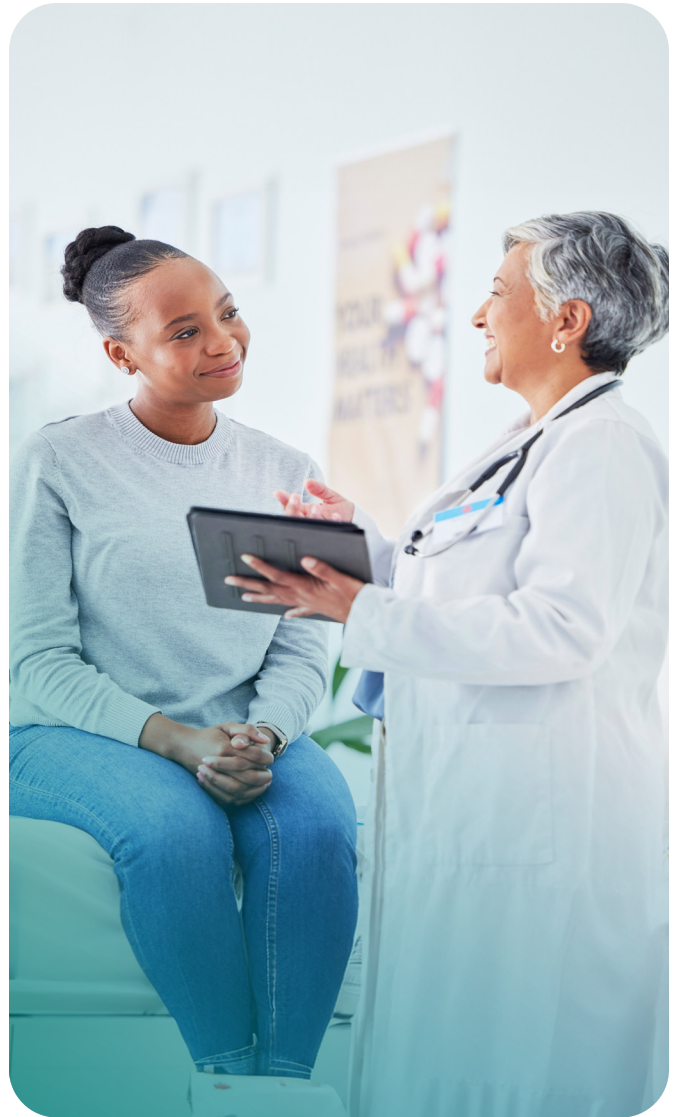
- Enhance the patient experience through tailored, digitally enabled support programs
- Access full-service and custom patient support programs (PSP), including financial assistance navigation, medication administration, adherence programs and more
- Improve patient outcomes, satisfaction, convenience, KPI's and ROI with our proprietary PSP workflow-automation software (Calian®Nexi™) and systems
- Enable patients on their treatment journey

## Market access

- A custom product strategy to realize commercialization as fast as possible
- Data-driven process to maximize product value throughout its entire lifecycle
- Market access enablement leveraging patient support programs and pharmacy networks
- Real-world evidence (RWE), leveraging PSP post-market data collection

## Functional service provider

- Customized FSP solutions for pharmaceutical, biotech and medical device companies
- Temporary, short-term or long-term resources to optimize your study or project
- Enables operational efficiency with the right people to drive your success



### Contact us

Reach out to our team today at [healthinfo@calian.com](mailto:healthinfo@calian.com) to discover how we can help you drive innovation, maximize ROI and elevate patient care.



Calian® helps people communicate, innovate, learn and lead safe and healthy lives. Every day, our team embodies our core principles of unwavering customer commitment, integrity, innovation, respect and teamwork, to engineer reliable solutions that solve complex challenges. That's Confidence. Engineered.

We are a growing company headquartered in Ottawa with offices and projects spanning North American, European and international markets with a focus on innovative healthcare, communications, learning and cybersecurity solutions.